



## ARSINOI D. LAINIOTI, Curriculum Vitae

### HONOURS AND PROFESSIONAL ASSOCIATIONS

Attorney List of the Embassy of the United States of America in Athens, Greece  
Legal Professional List of the Embassy of the Brazilian Republic in Athens, Greece  
Member of the American-Hellenic Chamber of Commerce  
Listed in European Legal Experts 2002  
Listed in European Legal Experts 2001  
International Trademark Association Internet Committee  
– DNS Governance Subcommittee (2001 to 2003)  
International Trademark Association - Legislation Analysis Committee (1999 to 2001)

### ADMITTED TO PRACTICE AS AN ATTORNEY

European Patent Office (Professional Registration No. 09003220)  
OHIM - Trademarks and Designs (Representative No. 40398)  
Athens Bar Association (Greece), 1997  
Massachusetts Bar Association (U.S.A.), 1990

### LANGUAGES

English, Greek, Portuguese, French: Spoken and Written Fluency  
Spanish: Working Knowledge

### PROFESSIONAL EXPERIENCE

#### LAW OFFICES OF ARSINOI D. LAINIOTI, Athens, Greece (September 2005-Present)

*Principal Attorney and Founder.* Legal Counsel to corporate entities and individuals domiciled both in Greece and abroad.

Practice includes:

- **Real Estate** - Negotiating, drafting and transacting property conveyances and rental agreements (including commercial and development properties), structuring and transacting financing agreements, handling related tax and regulatory matters, property registration, litigating title disputes and property division cases
- **Inheritance** - Handling inheritance of real and other property on behalf of high net worth individuals and families, including tax consultation, wills and trusts and estate planning
- **Greek Citizenship** – Handling Greek citizenship and residency application procedures on behalf of individuals residing abroad and in Greece
- **Litigation** – Litigating cases heard before the Courts of Greece, Office for Harmonization in the Internal Market (OHIM – Trade Marks and Designs), European Court of Human Rights, including matters involving intellectual property infringement, real estate and inheritance disputes and abuse of civil rights.
- **Commercial Law** - Structuring, drafting and negotiating all legal documents related to the formation of companies and providing legal expertise on franchise activities, electronic commerce, tax, banking, intellectual property, mergers and acquisitions, debt collection and other commercial matters
- **International/European/Greek Trademarks and Domain Names** – Consulting, conducting availability searches, handling the registration and licensing thereof and litigating before the Office for Harmonization in the Internal Market (OHIM – Trade Marks and Designs) as well as the Courts of Greece
- **Patents** - Handling world-wide European Patent filings and monitoring patent portfolios, negotiating and drafting of intellectual property licensing agreements

#### ORGANIZING COMMITTEE FOR THE OLYMPIC GAMES ATHENS 2004, Athens, Greece (January 2003-July 2005)

*In-House Attorney.* Responsibilities included:

- Handling intellectual property registrations and both infringement and ambush matters
- Negotiating and drafting sponsorship agreements and related matters
- Facilitating and formalizing Torch Relay agreements among the Organising Committee, cities worldwide, National Olympic Committees, vendors, sponsors, suppliers, etc.
- Advising on Greek, European Union and cross-border legal matters
- Advising on licensing and e-commerce matters
- Assisting with the legal wind-up of the Organizing Committee

#### LAW OFFICES OF DR. HELEN PAPACONSTANTINO, Athens, Greece (September 1997-December 2002)

*Senior Attorney.* Practice included:

- Advising corporate clients such as Ferrero S.p.A., Carfreshner, Inc., Lego A/S, Fiat SpA, Seiko Kabushiki Kaisha, Mars, Inc., Johnson & Johnson, Philip Morris, Habitat S.A., Eastman Kodak Company and Walt Disney Company on, inter alia, trademark, design, copyright and patent portfolio strategies, licensing agreements and legal aspects of contemplated advertising campaigns
- Handling some of the first cyber squatting cases heard before the Greek Courts on behalf of such clients as Microsoft, Inc., Mars, Inc. and Montres Rolex, S.A., including supervising all domain name infringement and cyber squatting cases and all settlement negotiations with respect thereto
- Representing the firm annually at the International Trademark Association Meetings held in the United States; serving as the firm's representative to the Association Internationale pour la Protection de la Propriété Industrielle

### EDUCATION

**Degree Equivalence Exams** (DIKATSA), University of Athens Law School, 1996-1997

**Juris Doctorate, Cum Laude** (Law), University of Minnesota Law School, 1987-1990

### PUBLICATIONS

**BH MAGAZINE**, *7 Steps to Heaven: Legal Guide to Buying Property in Greece*, British Hellenic Chamber of Commerce, Summer 2006

**Country Report on Greece**, *The Trademark Reporter Annual Review*, International Trademark Association: years 1998, 1999, 2000, 2001 and 2002.

**Country Report on Greece**, *International Charitable Giving: Laws and Taxation*, Graham & Trotman/Martinns Nijhoff Publishers, 1996.